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connections

## Uncovering Cost-Saving Opportunities for Building Owners, Property Managers and Developers

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**Megan Dion**, Client Manager, Enercare Connections Inc.

### Did You Know?

At Enercare Connections, our in-house team of knowledgeable, data-driven Client Managers work directly with Building Owners, Property Managers and Developers to uncover operational cost-savings and provide peace of mind in several ways:

#### 1. Relationship Ambassadors

Client Managers facilitate the relationships between Local Distribution Companies, Property Managers, site administration and other relevant departments to ensure that your building's sub-metering program is operating in the most effective and efficient manner. Your Client Manager is your one point of contact for everything from day to day questions, reporting requirements and keeping you up to date and [in the know](#) about the ever-changing climate of government regulations.

## 2. Stakeholder Education

After the sub-metering system is energized and the billing cycle begins, Client Managers will leverage comprehensive and detailed reports related to utility consumption, remittance amounts and rent roll data. This benefits our clients by making sure that all tenants are accounted for in the sub-metering program, allowing you to better manage your common area utility expenses.

## 3. Enrollment Optimization

Client Managers actively engage with Property Owners and Building Managers to establish a reliable and consistent enrollment process. This optimization process ensures that all your tenants, new or vacated, are identified in the billing system, maximizing potential savings and recovery dollars.

As leaders in customer experience and retention, our knowledgeable Client Managers also train to become Certified Client Service Specialist with the Customer Service Professional Network ([CSPN](#)).



*“...the support we received from the Enercare team really made us feel like we were in good hands. They were highly flexible to our needs and our billing and customer service experience has been positive!” – Randy Daiter, M&R*

If you'd like more information about how our team can help you to achieve your energy management goals, give us a call at 1-877-513-5133 or, contact us at [Client.Care@enercare.ca](mailto:Client.Care@enercare.ca).

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